



TRIANGLE TAKE-OFF

Professional Construction Estimators Association - Triangle Chapter #3
www.PCEA-Triangle.org

Mission Statement

The Professional Construction Estimators Association of America, Inc. has as its purpose to promote and improve the construction industry through education of the Association's membership, through the continuing education of construction professionals and craftsmen. The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

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Letter from the President

I wanted to take this moment to thank each of you for trusting in my leadership to help propel the Triangle Chapter ahead in time setting the example of what an elite group of Estimators, Sub-Contractors and Business Owners can achieve.

Over the past 2-3 years, the Triangle Chapter of PCEA has gone thru several losses ranging from minimized meetings, members non-renewals and most importantly a loss of revenue for the Chapter. Our Past President Adam Blalock was faced with many challenges over this timeframe but was able to persevere forward and keep the Triangle Chapter in motion, despite these challenges. We can equate this to the changes in the economy caused by the initial catalyst of COVID 19. Like COVID 19, we need to be able to morph our group as things change. A successful organization will only move forward if it can adapt to these changes by the use of technology, location and personnel.

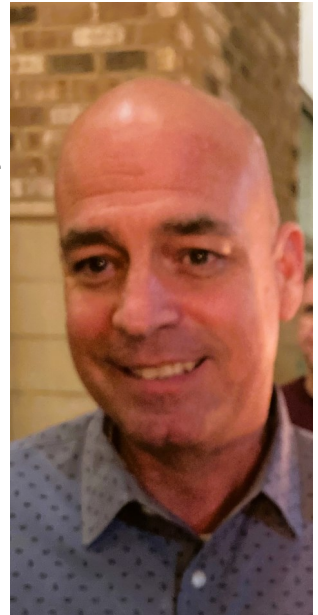
Rebuilding is what we do professionally, let us use our skillsets to re-build Triangle Chapter of PCEA. Moving forward it's my vision to build a stronger structure and enable the Triangle Chapter to adapt and overcome these past deficiencies by use of its best available assets, the people. As Estimators, Subcontractors and Business Owners, we will want to challenge our current Board and each other to go further than we ever have in any social group or past PCEA Position and start working a blueprint for the success for our Chapter. It will take each of us as a Team to recruit New Members, increase our Social Experiences to a more modern environment including our speakers and find different ways to generate

more income to support our ways and means on a higher level.

I call on each of you to challenge yourself and be more vibrant, more interested and be more involved in what we are offering to the Estimating Society and in need of to support our National and Local Chapter. It may not be smooth at times, but we need to remember to be flexible, that is how we will succeed as a Team. Thank you again for this opportunity and the trust you have put in me for the next few years. I will leave you with a quote by Ayn Rand; "The ladder of success is best climbed by stepping on the rungs of opportunity."

Respectfully Submitted:

Anthony Luise
President, Triangle Chapter Board, PCEA



Monthly Meeting Guest Book

June 2022

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

Upcoming Events

- **June 6th:** Triangle Chapter Board of Directors Meeting. Location: J. D. Beam, Inc. Office @ 6:30 PM.
- **June 16th:** Triangle Chapter Membership Meeting at Casa Carbone Ristorante (6019-A Glenwood Avenue, Raleigh, NC 27612). Social starts at 6:30 pm, and Dinner and Speaker at 7:00 pm. Please bring a guest.
- **June 17th:** National PCEA Board Meeting at 4824 Parkway Plaza Blvd, Suite 115, Charlotte, NC
- **June 29th:** Triangle Chapter Board of Directors Meeting & New Officers Orientation. Location: Bond Brothers Beer Co.

Next Month Events:

- **July 4th:** INDEPENDENCE DAY—Celebrate the birth of our nation.
- **July 21st:** Triangle Chapter Membership Meeting at On-Point Gun Range. (3501 Spring Forest Road, Raleigh, NC 27616). Social starts at 6:30 pm, and Catered Dinner and Speaker at 7:00 pm. Please bring a guest.

July 2022

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

June Speaker:

Phillip Wroughton

Phillip Wroughton has been in the construction industry for 23 years. He is the father of two young men Tanner and Jack and husband of 20 years to Mandy.

For over a decade he built luxury swimming pools and transformed back yards and neighborhood pools into vacation quality paradises.

Phillips background started in Steel Building Production and evolved to include concrete, electrical, plumbing, hardscapes, equipment operator and Swimming Pools. He owned his own business for over 12 years.

Currently Phillip is the Business Development Manager for Choate Constructions Rental Equipment Division based out of Raleigh and covers the Carolina markets of Raleigh, Charlotte and Charleston



PCEA Code of Ethics

This Association expects that the following rules shall guide the acts of each of its members.

Members shall...

- ◆ Be guided in all relations by high standards of integrity and fair dealing
- ◆ Uphold before the public at all times the dignity of the profession generally and the reputation of the Association
- ◆ Avoid and discourage exaggerated and unwarranted statements
- ◆ Refuse to undertake work believed to be unprofitable to the principle without first advising of the improbability of successful results
- ◆ Uphold the principal that unreasonably low prices frequently result in inferior and unreliable work.
- ◆ Refuse the loan of their name to any questionable enterprise
- ◆ Be conservative in estimates, reports, testimony, etc. in connection with the promotion of any business enterprise
- ◆ Not engage in any project which is contrary to law or public welfare
- ◆ Not falsely or maliciously injure directly or indirectly the reputation, prospects, or general welfare of another
- ◆ Not attempt to conceal oversights or errors to lessen responsibility of mistakes
- ◆ Present contracts that are sound and fair to all parties; contractor, principal and owners
- ◆ Treat with the strictest confidence the prices, sub-bids and other information furnished by sub-contractors and suppliers
- ◆ Not divulge any business secrets or confidential knowledge of principal's business affairs
- ◆ Under no circumstances be guilty of undignified or questionable professional conduct or behavior that could unfavorably reflect upon the Professional Construction Estimators Association and/or the Association's individual members

PCEA Triangle Chapter #3 - Membership Directory:

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Professional Construction Estimators

Association of America

Chapter #3 Triangle Area

PO Box 18701

Raleigh, NC 27619



APPLICATION FOR MEMBERSHIP

Name			
Employer		Title	
Nature of Business			
Primary Duties			
Education			
Work Experience			
Business Address			
Business Phone		Fax No.	
Billing Address			
E-Mail Address			
Circle Committees of Interest	Training	Education	Socials Special Events
Applicant Signature		Date	

For this application to be considered, Sponsor must personally Sign, and present or mail application to Membership Committee. SIGNATURES ONLY. DO NOT TYPE OR PRINT. SPONSOR AND REFERENCES MUST BE MEMBERS IN GOOD STANDING.

SPONSORED BY: _____
 REFERENCE : _____
 REFERENCE : _____

INITIATION FEE \$150.00
 TO BE SUBMITTED WITH APPLICATION Make check payable to "PCEA Triangle Chapter 3"
 Tiered Dues Schedule
 \$420 for first member, \$395 for second member, \$370 for third member, \$345 for four or more members. Dues are billed annually in May

FOR MEMBERSHIP COMMITTEE

ACCEPTED AS MEMBER _____ YES NO DATE: _____

CLASSIFICATION CODE: _____

New Member Highlight—**Work/Construction****Name:** *Meagan Carothers***Company:** *Riley Contracting Group***Position:** *Project Manager***Construction Experience:** *I worked in residential design and construction for 13 years before moving to commercial 3 years ago.***Time at current company:** *3 years***Describe your experience in the construction industry:** *I spent several years working for residential builders both in the field and in the design center. I also did interior renovations through Lowes for a short time before joining Riley.***What is the best career advice that you have received:** *I'm not sure that it's necessarily career advice, but when I was growing up and even as an adult every time we parted company my late father would look me in the eyes and say 'Make good decisions.' I think about that all the time and tell myself that as long as I'm making good decisions, I can't go too wrong.***Personal****Family:** *My husband and I have been married for 3.5 years and have one son, Cameron, who will be 2 in September.***How long have you lived in the Triangle area:** *I grew up in Durham and attended NCSU. I moved away for work in Florida and Charlotte for 6 years, but moved back 5 years ago.***School:** *My degree is in Art and Design from the College of Design at NCSU.***What is your favorite outside of work activity:** *Taking my son to area parks and to visit my parents who live in Atlantic Beach.***What was the first concert that you ever attended:** *It was Lilith Fair- the first one. (Don't judge me, I was a kid.)***Are you a dog or cat person:** *Dog! We have a 3 year old rescue named Holly.***What is your favorite movie or TV Show:** *I like a lot of movies and TV shows but I really love listening to audio books. I especially like anything by Clive Cussler, Douglas Preston or Lincoln Child.***What is your favorite sport to watch (if any) and what is your favorite team:** *I like watching professional football and college basketball, but only the NCAA tournament. I have a few teams I like but I'm not a die hard for any of them.***PCEA****How did you hear about PCEA?** *My colleague Britni Holman used to be a member and I took over as representative for our company.***When did you become a member?** *February 2022.***What has been your favorite PCEA Event:** *I enjoy them all. I don't get to do a lot of social events with a young child so dinner and uninterrupted adult conversation is a treat!***Have you ever attended the National PCEA Convention? If so, what was your favorite part of the convention?** *Haven't had the pleasure yet.***What areas of PCEA Triangle Chapter are you interested in getting more involved?** *Wherever I'm needed, I'm happy to help.*



Professional Construction Estimators Association - Triangle Chapter

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PCEA Membership Benefits

- Fellowship and interaction with Colleagues in the Construction Industry
- Industry related guest speakers and programs
- Recognition of Professional Excellence, Integrity, and Ethics
- National Membership Directory with Membership Contacts from All Chapters of PCEA
- Chance to connect with your colleagues and competitors.
- Your Opportunity to make a Contribution to the Construction Industry
- Training Seminars
- Leadership Training and the tools to excel as Professionals
- Promote Construction as a viable Career to Students in Construction Related Curriculum
- Fundraising activities & events that support our Scholarships at East Carolina, NC State, UNC Charlotte Vance– Granville Community College, and Wake Technical Community College to support the future of the Construction Industry

2022–2023 Triangle Chapter Board of Directors

President: Anthony Luise
estimating@armypaint.com

President-Elect: Jim Mattocks
jim@jdsprinkler.com

1st Vice President: Ryan Plankenhorn
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2nd Vice President: Vacant

Treasurer: Kevin Sherron
kevin.sherron@coreandmain.com

Secretary: Adam Blalock
ablalock@brockcontract.com

National Director: Kevin Sherron
kevn.sherron@coreandmain.com

At-Large Director: Chris Kelley
chrisk@jdbeam.com

At-Large Director: Chris Perry
cperry@ag.company

Non Voting Positions:

Education Chair: Anthony Luise

Newsletter Editor: Chris Kelley