



TRIANGLE TAKE-OFF

Professional Construction Estimators Association - Triangle Chapter #3
www.PCEA-Triangle.org

Mission Statement

The Professional Construction Estimators Association of America, Inc. has as its purpose to promote and improve the construction industry through education of the Association's membership, through the continuing education of construction professionals and craftsmen. The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

Happy Birthday to the United State of America!!

July is the month that we celebrate the birthday of our great nation. On July 4th, the United States of America turned 245 years old. In that short time, we have gone from the young revolutionary upstart country to the lone superpower in the world. We have stood for Freedom across the globe.

Below are some facts about July 4th that you may have heard before or not:

- The Declaration of Independence was voted on by the Continental Congress on July 2, 1776. However, the delegates formally adopted the Declaration on July 4th.
- July 4th has only officially been a federal holiday since 1941.
- Only two men actually signed the Declaration of Independence on July 4th—John Hancock and Charles Thompson. The rest of the delegates signed over the next month.
- Fireworks have been part of the celebration of the holiday since the 1st Anniversary in 1777.
- In 1776 there were approximately 2.5 million people living in the USA. In 2021, there is approximately 331.5 million.
- The Liberty Bell was originally rung 13 times on July 4th. Now, the bell is tapped every year, they stopped ringing the bell to prevent further damage.
- The largest 4th of July celebration outside the USA is held in Denmark.



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Monthly Meeting Guest Book

Lee Edwards — Charlotte PCEA / National President

Matthew Keck & Camile Fishback—TPM, Inc.

Advertisers Spotlight—Safran Law Offices (www.safranlaw.com)



EST. 1981

Experienced Construction Law Attorneys

SERVING INDUSTRY FOUR DECADES - Safran Law Offices is a full-service law firm strategically located in Raleigh, NC serving the local, regional, and national construction industry. Because we represent the entire industry—owners, general contractors, design professionals, subcontractors, suppliers, sureties, trade associations, legislative groups—we can provide a unique level of experience in understanding your legal needs. Through our 50+ years of combined experience, Safran Law Offices will effectively meet the specific needs of your business.

As part of our commitment to the construction industry, Safran Law Offices frequently provides educational opportunities, through national lecturing, public seminars, and in-house educational programs tailored to our clients' needs and concerns. We provide timely bulletins and updates on legislative changes that will affect our clients. Many of our attorneys are published nationally on issues that affect the construction industry, including Public-Private Partnerships, changes to EPA regulations, healthcare regulations, and I9/E-Verify requirements.

Our team of experienced litigators with a diverse construction background makes Safran Law Offices a superior choice for clients with both broad and unique construction law needs.

Safran Law Offices
120 S. Boylan Avenue
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www.SafranLaw.com

July 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Upcoming Events

- July 4th—Independence Day!!!!
- July 6th—Triangle Chapter Board Meeting (J. D. Beam’s Office) @ 6:30 PM
- June 17th— Triangle Chapter Meeting (Casa Carbone) @ Social starts at 6:30 PM; Dinner and Speaker starts at 7:00 PM

Next Month Events:

- August 2nd – Triangle Chapter Board Meeting (J. D. Beam’s Office) @ 6:30 PM
- August 19th – Triangle Chapter Meeting (OnPoint Range Raleigh), Dinner to be provided. Details to come.

August 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

Triangle Chapter Membership Directory

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Professional Construction Estimators

Association of America

Chapter #3 Triangle Area

PO Box 18701

Raleigh, NC 27619



APPLICATION FOR MEMBERSHIP

Name			
Employer		Title	
Nature of Business			
Primary Duties			
Education			
Work Experience			
Business Address			
Business Phone		Fax No.	
Billing Address			
E-Mail Address			
Circle Committees of Interest	Training	Education	Socials Special Events
Applicant Signature		Date	

For this application to be considered, Sponsor must personally Sign, and present or mail application to Membership Committee.
SIGNATURES ONLY. DO NOT TYPE OR PRINT.
SPONSOR AND REFERENCES MUST BE MEMBERS IN GOOD STANDING.

SPONSORED BY: _____
 REFERENCE : _____
 REFERENCE : _____

INITIATION FEE \$150.00
 TO BE SUBMITTED WITH APPLICATION Make check payable to "PCEA Triangle Chapter 3"
 Tiered Dues Schedule
 \$420 for first member, \$395 for second member,
 \$370 for third member, \$345 for four or more
 members. Dues are billed annually in May

FOR MEMBERSHIP COMMITTEE

ACCEPTED AS MEMBER _____ YES NO DATE: _____

CLASSIFICATION CODE: _____

National PCEA Certification Program for Estimators

Introducing the new Professional Construction Estimators Association Certification Program. The information below details that new program that is being offered through the National PCEA. For more information visit the national website at www.pcea.org/certification.

Professional Construction Estimators Association of America (PCEA) - Professional Construction Estimator Certification Program

Revision Date: 07/12/2021

History

The Professional Construction Estimators Association of America, Inc. (PCEA) was chartered in 1956 with 35 members from various construction disciplines in Charlotte, North Carolina. The PCEA is a not for profit organization started by estimators, for estimators.

During our early years, members rallied together to exchange ideas, promote educational endeavors and high ethical standards, while simultaneously developing new friendships. Under the leadership of Charlotte's early presidents, the members set forth many goals to promote and support the industry while expanding the voluntary association. As a result of these efforts, a second chapter was formed during 1958 in Greensboro, North Carolina (now called the Triad Chapter). The Raleigh-Durham Chapter (now called the Triangle Chapter) followed behind in 1963. Subsequent chapters were formed in Virginia, North Carolina, South Carolina, Georgia, and Florida.

PCEA members have always been active in the promotion of construction education for the betterment of the industry. Each chapter individually coordinates, develops and establishes programs to assist and enhance the educational endeavors in their community while pursuing the educational goals of membership. PCEA chapters support programs ranging from scholarships to local students, endowed scholarships at several universities, providing construction instructors, purchasing equipment for use in technical training and introducing construction as a trade to "at risk" students.

PCEA is committed to the education of our members in the construction industry, as well as others in the construction estimating profession. Originally, PCEA had teamed with another organization for our certification program. That relationship ended in 2010. The New PCEA Certification Program is one of many ways in which a person may celebrate their career and obtain professional recognition in the field of construction estimating.

Certification Program

The CPCE (Certified Professional Construction Estimator) is unique certification that recognizes individuals for their professional achievement and commitment to the construction industry and estimating in general. Unlike many other certifications, the CPCE is based on experience and the resumé that senior level estimators bring to the table. We at the Professional Construction Estimators Association of America (PCEA) believe that there is nothing more important than hands on experience and have based our certification program on the evaluation of an individual's actual experience and job history. Below is a list of requirements for the program:

- 10 years in construction or a degree in a construction related field with 5 years experience. Applicant must have at least 5 years of job history as an estimator with detailed job history as submitted on the Application Form
 - Initial Requirement for Certification: Membership in a local chapter or as an At-Large National member is a requirement prior to application for certification. Minimum of 2 years with PCEA as a member of a local chapter or At-Large membership - OR - if PCEA member less than 2 years then a lump sum payment of \$690.00
 - Certification Term - Certification is good for 3 years. Certification must be renewed within 180 days of expiration or the certification will lapse and applicant must apply for recertification.
-

National PCEA Certification Program for Estimators (Cont'd)

- There are two Certification categories with two sub-levels based on project size:
 - ◆ General Contracting (GC) - (1) Under \$20 Million & (2) Over \$20 Million
 - ◆ Specialty Contracting (SC) - (1) Under \$5 Million & (2) Over \$5 Million
- Applicant to submit for desired type and level based on provided work experience.
- Your certification number will be a unique number based on category and level.
- Sample Certification ID: For an estimator with a General Contractor who works on projects over 50 million - CPCE-01000-GC-2
- Changing Certification Levels at Renewal - Applicant may change certification level by providing updated job experience since previous application or renewal term.
- PCEA's relevant local Chapter Board of Directors will make an initial evaluation of the applicants. After initial local level review, National PCEA's Certification Committee will determine if the CPCE certification will be issued to individual applicants. If no local chapter, then the application will be evaluated by PCEA National's Certification Committee.
- Additional information/verification/clarification may be requested by the review committee at the local or national level prior to completing the evaluation process.
- Applications and renewals to be stored by PCEA National Office. A list of active certificate holders to be updated and stored by the National PCEA Office by certification number and name. Specific information will not be released without applicant's approval.
- The requirements for this certification may change over time, but assuming that contiguous certification, other than the fee schedule the rules at time of accepted application will be the basis for renewals.
- Certification Application Form and Certification Renewal Forms found below.

Fees

- All fees to be paid prior to initial application review
- Qualification fee: PCEA member 2 years minimum \$0 - PCEA member less than 2 years \$690 (refundable if application rejected)
- Application fee \$300 (non-refundable)
- Renewal Application fee \$100

What to Expect

- Local chapters will review applications from applicants in their regions and make a recommendation to the National PCEA's Certification Committee. Some local chapters may have additional requirements for the certification process.
- Issue of certificate - Upon receipt of fees, review, and approval by the Certification Committee a paper and electronic (PDF) Certificate will be issued with a unique tracking number and level. Title of Certified Professional Construction Estimator (CPCE).
- Current Certificate holders to be published on the National PCEA website or can be verified by contacting the National PCEA Office.
- Renewal - Upon receipt of fees, review, and approval by the Certification Committee an email acknowledgment of the renewal will be provided.
- Appeals, conflicts, or questions to be addressed to current Certification Committee members and the National PCEA Board for resolution.



Triangle Chapter Professional Construction Estimators Association of America, Inc.

June 17, 2021

Regular Meeting Minutes

Meeting held at Casa Carbone in Raleigh, NC. Attendance: 14 members and 3 guests. Call to Order at 6:30 PM by Adam Blalock.

- Guests: Lee Edwards – National President/Charlotte Chapter, Camile Fishback (TPM, Inc.) and Matthew Keck (TPM, Inc.)
- Noted during the meeting that Melissa Wilder (Triangle Chapter), with Pro-Vigil, visited the Charlotte Chapters meeting in May.

This month's Guest Speaker was Camile Fishback and Matthew Keck with TPM, Inc. TPM started approximately 48 years ago, as a printing company. They have developed into representatives for a several software solutions for Estimating & Take-Off, BIM Modeling, and Project Management, including Autodesk, Bluebeam Leica, Oce'... As well as 3D Printing & Scanning from Revit Models.

The Construction Industry has typically had lower productivity than other industries, largely due to relatively low digitization in our industry. Investing in Digitized Preconstruction solutions to help automate, analyze, integrate and predict can help to increase the overall productivity.

M.U.S.IC. = Mobile experience, Unified data, Standardized processes, Integrated data authorization, and Connected systems.

The group had a lively discussion concerning how we receive information from designers, what the owners are willing to pay designers to provide, and what is then transmitted down from the GC's to the Subcontractors for pricing. The Autodesk Cloud services provides solutions to take the information from the Designers into 2D & 3D Takeoff software, which then integrates into Excel, Timberline, etc.

Treasurers Report:

- Operating Account: \$828.07
- Projects Account: \$38,966.07

Future Speakers:

- June – Anthony is working on an Economist to discuss the Post-Panedemic Economy
- July – Speaker to discuss Powder Acuated Tools (Meeting to be held at On-Point gun Range)

Education

- Tony is working with Chuck Wolfe, at Wake Tech, to look at ways to start a Student Chapter.
- Kevin announced that the donations to the Tim Harward Memorial Scholarship that we agreed to endow will be receiving an initial payment of \$9,235 from donations that were sent to our P.O. Box in memory of Tim Harward. There were some additional donations directly thru the Wake Tech website, as well.

Old Business:

- None

New Business:

- None

The Gold Roll was won by Kevin Sherron. Kevin opted to have this money donated into the operating account. The Gold Roll will restart next month with \$50.

Meeting adjourned at 8:38 pm.

Respectfully submitted,

Chris Kelley
Chapter Secretary



Professional Construction Estimators Association - Triangle Chapter

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PCEA Membership Benefits

- Fellowship and interaction with Colleagues in the Construction Industry
- Industry related guest speakers and programs
- Recognition of Professional Excellence, Integrity, and Ethics
- National Membership Directory with Membership Contacts from All Chapters of PCEA
- Chance to connect with your colleagues and competitors.
- Your Opportunity to make a Contribution to the Construction Industry
- Training Seminars
- Leadership Training and the tools to excel as Professionals
- Promote Construction as a viable Career to Students in Construction Related Curriculums
- Fundraising activities & events that support our Scholarships at East Carolina, NC State, UNC Charlotte Vance– Granville Community College, and Wake Technical Community College to support the future of the Construction Industry

2021–2022 Triangle Chapter Board of Directors

President: Adam Blalock
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President-Elect: Anthony Luise
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1st Vice President: Jim Mattocks
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2nd Vice President: Anthony Vellozzi
avellozzi@choateco.com

Treasurer: Kevin Sherron
kevin.sherron@coreandmain.com

Secretary: Chris Kelley
chrick@jdbeam.com

National Director: Kevin Sherron
kevn.sherron@coreandmain.com

At-Large Director: Tom Von Cannon
tom@jdsprinkler.com

At-Large Director: Chad Donovan
cdonovan@security101

At-Large Director: Rick Embrey
rick@mr-dirt.com

Non Voting Positions:

Education Chair: Anthony Luise

Newsletter Editor: Chris Kelley
